



Press release – CBM/STIMIO



**Stimio and CBM are pooling their expertise to provide mobility actors with an innovative solution that combines connected maintenance with predictive supply chain management.**

**Nantes, France, September 1 2022 – Stimio, a company specialized in the supply of IoT solutions to industry, has joined forces with CBM, the leader in spare parts for coaches, buses and trams, to supply mobility actors with an innovative maintenance and predictive supply chain solution.**

The purpose of this business partnership is to develop joint offers for mobility actors - customers already targeted by Stimio and CBM in their respective fields of expertise. Building on their combined know-how, Stimio and CBM will supply customers with an innovative predictive maintenance solution directly connected to supply services.

Stimio develops and markets the IoT Oxygen suite: Oxygen Edge for data acquisition and generation sensors and Oxygen Cloud, an enriched data recovery platform and analysis tools. “Our end-to-end solution frees our customers from the complexities of IoT projects (networks of ultra-low consumption sensors, telecommunications, applications developments, etc.), letting them focus on business data with significant added value,” explains David Dorval, CEO of Stimio. By combining AI and machine learning technologies, this technically advanced platform predicts future behaviours and failures in order to better anticipate breakdowns and enable optimal service availability.

## A unique end-to-end solution, from monitoring to prediction and delivery.

This real-time breakdown monitoring, analysis and prediction IoT technology **will be** combined with the spare parts supply services provided by CBM, based on the precise identification of failed parts and related products, all manufacturers combined.

“Given the close ties between our operations, this business partnership with Stimio is an obvious step forward,” adds Vincent Couvreur, Head of Business Unit - Railway, CBM Group. “In addition to providing a quality global supply service, thanks to Stimio’s expertise and our in-depth market knowledge we can supply our customers with high added value services that will save them time on this supply chain - a Predictive Supply Chain offering the right part, in the right place at the right time.”

“We are excited to sign this business partnership with Stimio to provide our customers with innovative solutions that optimize their maintenance costs and improve rolling stock availability,” says Andrea Chiochetti, CEO of the CBM Group-

“I’m thrilled about this partnership with CBM and the synergies resulting from it. The customers we share - operators of public and private transport systems: buses, trams and metros - have so much to gain from this partnership between CBM and Stimio, including lower maintenance costs, optimal fleet availability and optimized stock management and maintenance plans,” says David Dorval.

CBM and Stimio will be present at the INNOTRANS trade fair in Berlin from September 20 to 23 and the NEXT MOBILITY EXHIBITION in Milan from October 12 to 14, and the AGIR TRANSPORT conference from November 22 to 24. The CBM and Stimio teams will provide visitors and exhibitors with a complete overview of their joint solutions .

## About Stimio

Stimio is a company specialized in providing end-to-end IoT solutions to industry (IIoT). Stimio solutions include the gathering, processing, transfer, analysis, enrichment and retrieval of data via SaaS platforms. Thanks to Stimio’s modular solutions, customer assets - position, health and status - are remotely monitored in real time to optimize their availability and maintenance. The company’s data analysis tools are also used to predict connected equipment breakdowns. Stimio’s customers include leading actors in the rail sector, such as Transdev, RATP, Knorr-Bremse, Wabtec and Keolis, and the company has signed a framework contract with France’s state-owned railway company, the SNCF.

Established in 2014, the company is headquartered in Nantes (France, Loire-Atlantique) and has offices in Germany.

## About CBM

CBM is specialized in spare parts for coaches, buses and trams and is now the leader in its sector. A global company, CBM has more than 30,000 sq.m. of warehouse space across eight storage depots worldwide. CBM processes more than 5,000 order lines a day dispatched within 24 to 72 hours depending on the region, to more than 5,000 customers worldwide.

With a parts portfolio covering 95,000 different components by leading equipment suppliers, CBM dispatches items to a large number of private transporters and public and urban transport networks worldwide, including Paris, New York, Berlin, Madrid, Vancouver, Montreal, Rome, Warsaw, Prague and Sydney.

Established in 1986, CBM is based in Le Mans (France, La Sarthe) and operates in more than 60 countries worldwide.

## About TRAMOBUS

TRAMOBUS is a French company specialized in the supply of high added value services to the rail industry, including maintenance, part kitting, obsolescence management, and supply chain management and optimization. The company has a portfolio of more than 15,000 different spare parts, components and complete systems, including more than 6,000 specific to Alstom CITADIS vehicles. TRAMBOUS benefits from the CBM logistics network to deliver to its customers worldwide.

Established in 2007, TRAMOBUS is based in Moirans (France, Isère). In 2016, TRAMOBUS became an affiliate of the CBM Group.

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